Creation | Execution | Performance | Devaluation | Performance | Devaluation | Performance | Devaluation | Performance | Devaluation | Performance | Perform



Growth Design Profile

# EMBRACE CHANGES CREATE OPPORTUNITIES





		N
	<u>07</u> <u>11</u>	Clients Teams
$\stackrel{>}{\sim}$		

	0		
1	3 GROWTH		Zagross
	Business Creation		Diako
	MINE	2019	
	ICS Platform	2021	
<u>1</u>	7 Maanz	2021	
2	1 Abra	2022	
	Khuzestan Stone	2025	
2	3 Kariz	2025	
	Himo	2022	
	Taqaron	2024	
2	7 Wiink	2023	
	Business Execution		
2	9 Khuzestan Stone	2021	
	Baft Shahr	2023	
3	3 Business Performance		
	Taqaron	2022	
	Business Develonment		

2020

2021

Basilico

Khuzestan Stone

		•
		L

2022

13	DESIGN		51	Providential House	2019	65	Khuzestan Stone	202
	Experience   Physical			Arak Innovation Factory	2019	<u>69</u>	Boutique Apartment	202
	Telecommunication Exhibition	2014		Karun Collection	2019	<u>73</u>	Maanz	202
	Iran University of Science and	2015	55	Basilico	2020	77	Kaaj	202
	Technology			Kumush Collection	2020		Yas Beauty Clinic	202
	Zarivar Cafe Baar	2016		Damavand Collection	2020	<u>81</u>	Zagross	202
	Science and Technology Park	2016		Era Collection	2021		Taqaron	202
	Cibo	2016		Experience   Digital			Wiink	202
	Farahani Residential Apartment	2016		MINE	2019		Expression   Interaction	
17	House No.01	2017		ICS Platform	2021		ICS Platform	202
	Indigenous Canadian House	2017		Pragmatica	2022		Taqaron	202
	Standard Laboratory	2017	<u>59</u>	Taqaron	2022			
	Zaferanie Mall	2017						
	Mana Collection	2017		Expression   Identity				
	Northern Garden Park	2017		Badii Leather	2017			
	Yahyaee House	2018		MINE	2019			
	Plasco	2018	63	Bnon	2019			
	Family House	2018		ICS Platform	2021			



Channels

CVICONTENT

MINE, where design and growth come together to drive your business forward.

#### Our team of experts;

specializes in providing comprehensive and innovative **solutions** to help your business thrive.

From architecture design and brand identity to channels design, From business ideation and modeling to business development support, we have the tools and expertise to take your business to the **next level.** 

#### We believe that;

embracing changes and creating opportunities is the key to reach new **heights**.

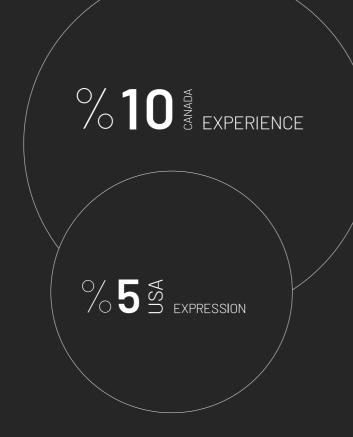
Let us help you unlock your full potential and bring your vision to **life** together.

Our firm helps bridge the gap between the **present** and the **possible**, what is and what can be.

ABOUT US

STRATEGY

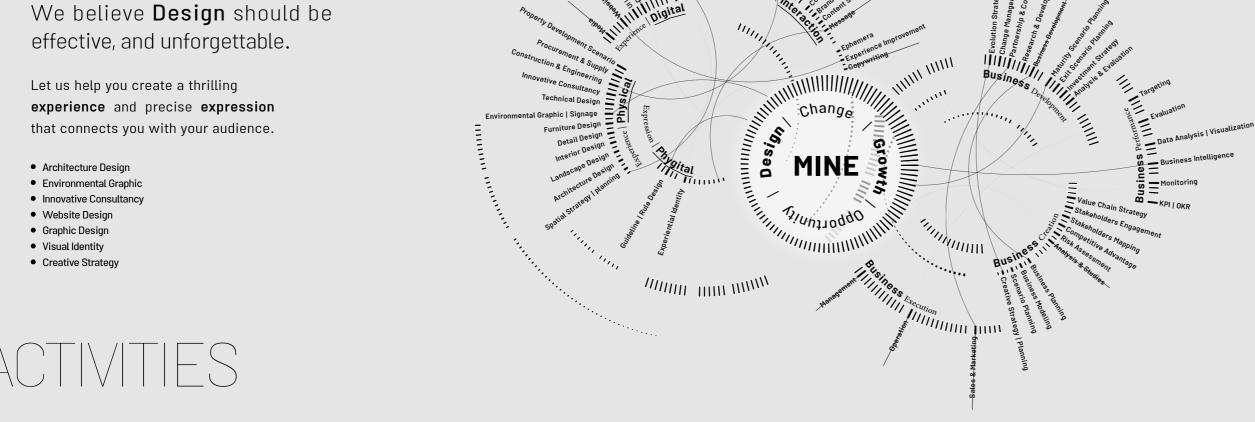
03 | WHO WE ARE



BROAD GEOGRAPHIC EXPERIENCE
BUSINESS CREATION
BUSINESS EXECUTION

EXPERIENCE | EXPRESSION
BUSINESS CREATION
BUSINESS EXECUTION
BUSINESS PERFORMANCE
BUSINESS DEVELOPMENT





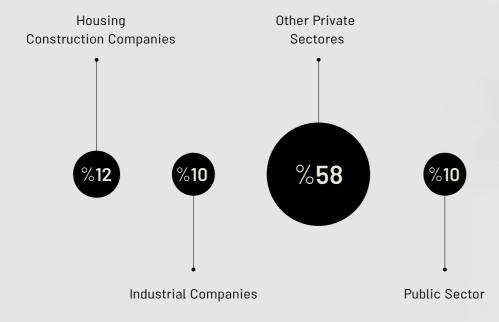


Growth can be a journey, but it doesn't have to be a daunting one.

We're here to help you navigate the path to success with customized strategies and expert guidance every step of the way.

- Business Modeling
- Risk Assessment
- Value Chain Strategy
- Management
- Operation
- Business Intelligence
- Investment Strategy





MINE's business model is based on being close to our **clients** and **experts.** We are ready to create value for the clients and partners in design and growth.



09 | Who Our Clients Are

## Clients And Companions

Kariz Investment Management | Baft-E-Shahr Consultant Engineering Company | Velenjak Boutique Apartment | Taqaron Consultant Engineering Company | Diako Group | Zagross Food Industry Group | Maanz Gold Studio | Tabriz Municipality | Arak Municipality Investment Organization | Arak Machine Sazi Corporation | FITT Headquarter | Khuzestan Stone Factory | CIBO Cafe & Restaurant | Science And Technology Park | Rhyterna Modular | Plat 0.8 | Markazi Standard Labratory | Graph Business Development Firm |

We are a team of inspired and diverse individuals, driven by inclusion and guided by **purpose.** 

Our passion for purposeful, sustainable work fuels our commitment to shaping our communities and the future.

We pride ourselves on our collaborative **aproach**, thriving on challenges and unconventional thinking.

Our team is made up of a network of experts who channel our curiosity into creating innovative solutions to complex issues.

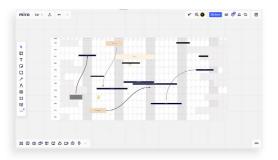
Pro-Team Member

MohamadMahdi SabetFard | Yeganeh Yektaeian





# 









## GROWTH

#### **Business Creation**

We collaborate closely with entrepreneurs to ideate and model businesses that are uniquely tailored to their vision, helping them to bring their ideas to realities.

- Business Modeling
- Business Planning
- Risk Assessment
- Stakeholders Mapping
- Value Chain Strategy

#### Business Performance

We measure and analyze data to identify areas for improvement, helping businesses to increase their performance, and maximize their profits.

- Data Analysis
- Business Intelligence
- Targeting
- Monitoring
- KPI | OKR

#### Business **Execution**

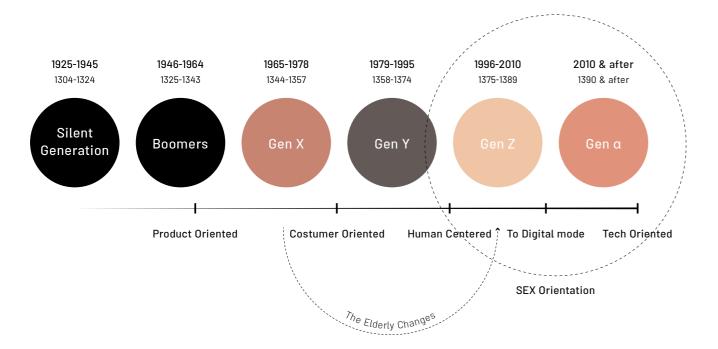
We provide end-to-end business plans and support for better execution, allowing businesses to efficiently and effectively execute their strategies, ultimately helping them achieve their goals.

- Management
- Operation
- Sales
- Marketing
- Planning

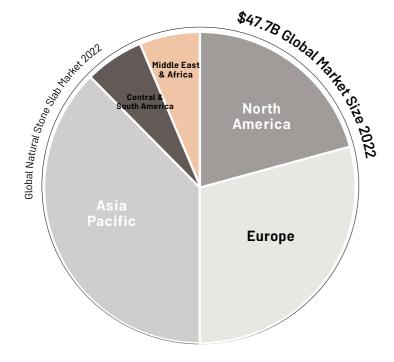
### Business **Development**

We facilitate the growth and development of businesses products or services by providing comprehensive strategic solutions, that covers the entire process from inception to exit strategy.

- Change Management
- Business Development
- Investment Strategy
- Exit Scenario Planning
- Analysis & Evaluation

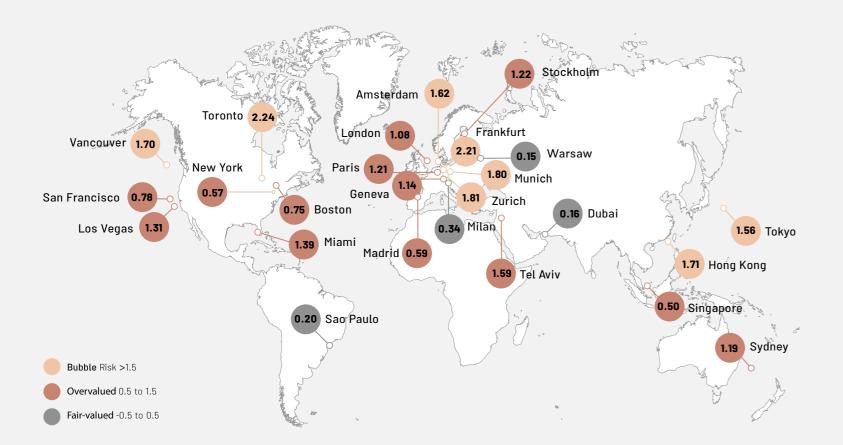


7 DISTRICT		%6.1	4 DISTRICT	
14 DISTRICT		%6.1		%8
10 DISTRICT	2 DISTRICT		15 DISTRICT	
				%4.7
			3 DISTRICT	%4.1
% <b>9.4</b>		%9.3	OTHER	
	8 DISTRICT	11 DISTRICT		
			Number of real estate transactions	
%15	%5.6	%5	According to the District of Tehran Dec 2022	%26.8



How should I design and implement a creative **marketing** and **sales** plan?





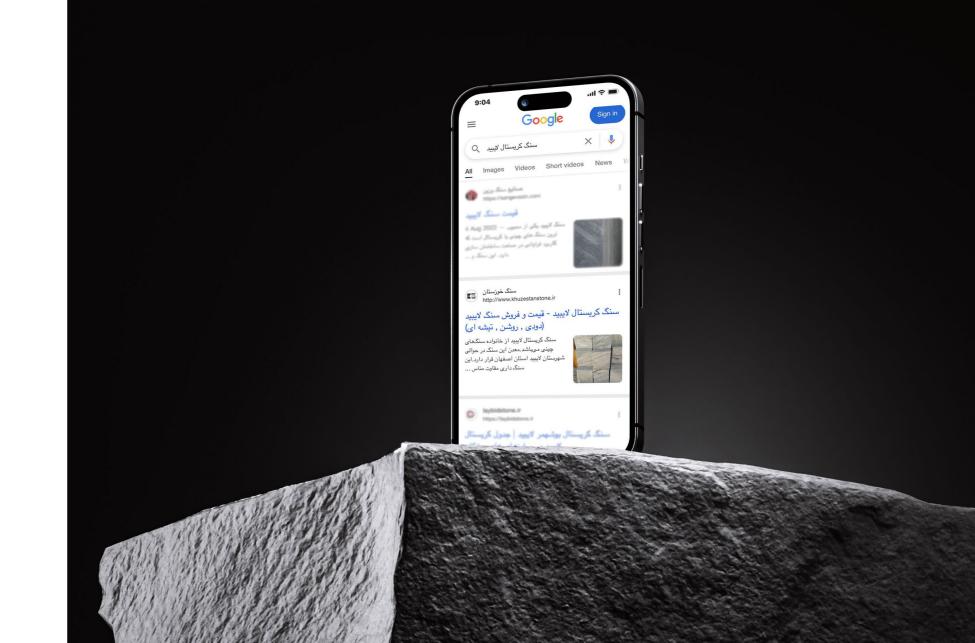
How to create a **scenario** for starting a business?

What are the real business **risks** and how are they **evaluated?** 

How should I deal with **exit** and **end** of business scenarios?

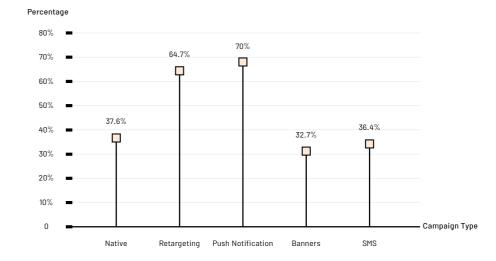
23	GROWTH
20	GIVOVVIII

How does **SEO** help increase targeted visitors and convert them into customers?

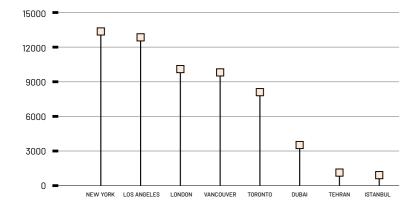


How to Target Audiences Through Digital Marketing?

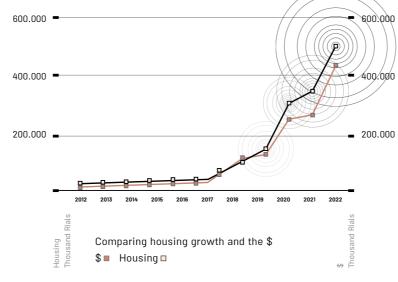
Which Digital Marketing Campaign is Right for Every Business?

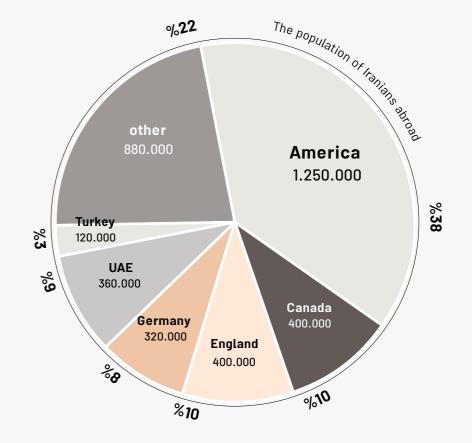


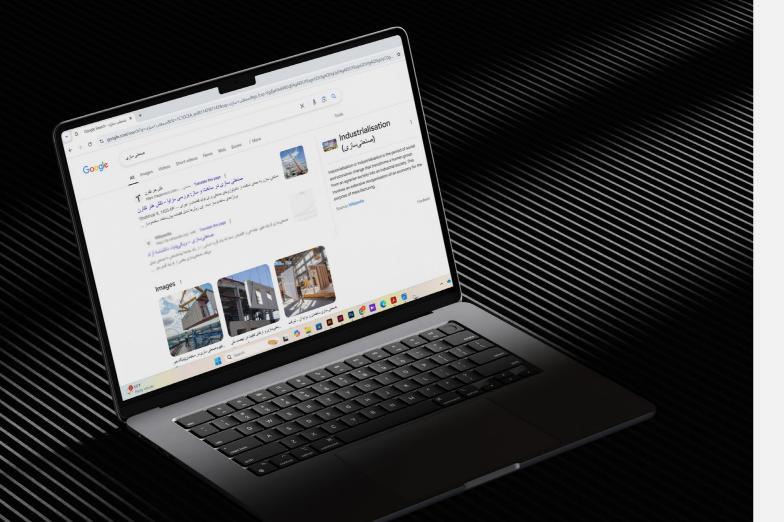
Digital Advertising Conversion Rate of Construction Development Company

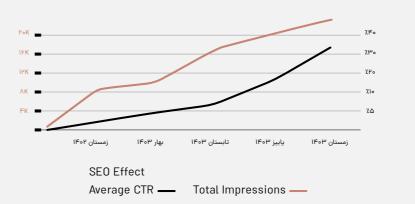








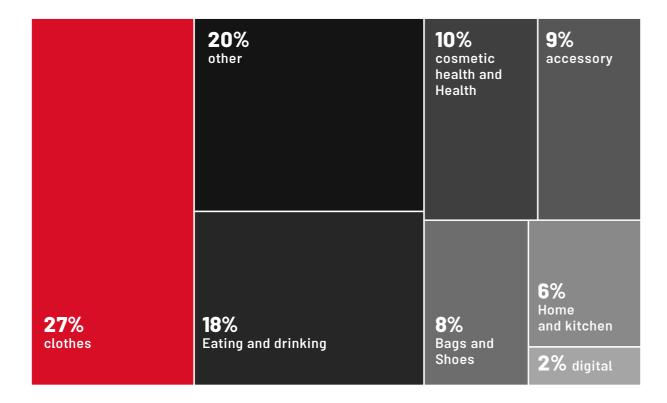




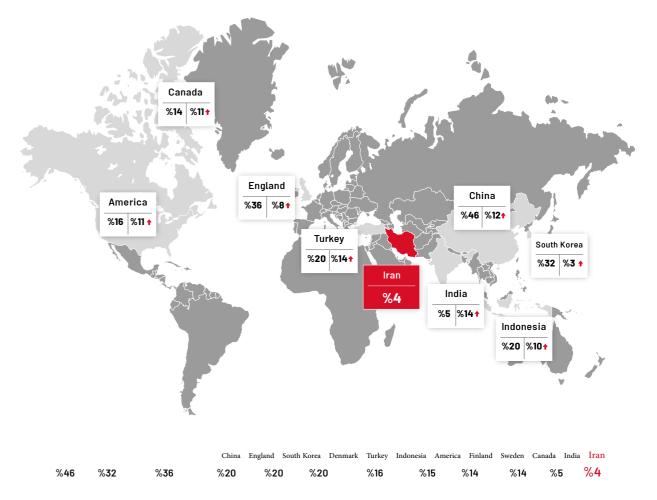




How business intelligence helps to achieve profitability and effectiveness?



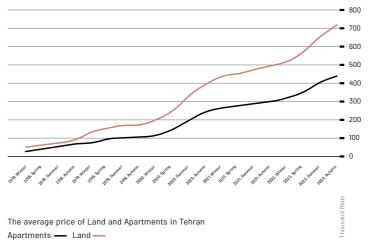
The field of activity of Iran's Instagram stores in 2022



Expected annual growth rate in the next 5 years

How can I make **processes**, **tasks** and **relationships** within the business effective?

How is **innovative targeting** achieved at each stage of business?





Price index of  $1m^2$  of housing in Tehran in 7 years Growth of real estate in Tehran; will be 30 to 40%Forecast: the average  $m^2$  will be at least 65 to 70 million Tomans-the end of 2023



#### **Specialized engineering solutions**

Integrated project collaboration and delivery

Data analysis and artificial intelligence Prefab and modular construction

Integrated design and construction Workforce and skill development Digital transformation

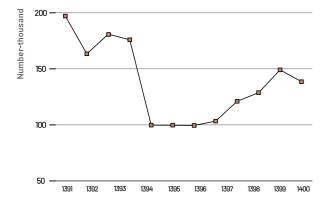
Sustainable and green building design Construction technology and innovation

Infrastructure development and management Smart cities and urban planning

Facilities and asset management Renovation and retrofitting

Advanced materials and techniques

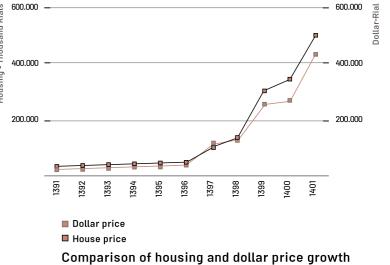
How can I verify and manage the organization's data and knowledge?

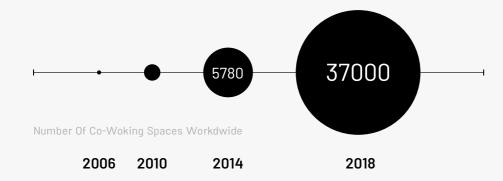


The frequency of residential building construction permits in urban areas of the country



■ The average price of buying a house in Tehran - dollars The dollar price of housing in a 10-year period





How can I align team and processes with business goals?



# 

### Experience

We create immersive digital and physical experiences from architecture and spatial design to online channels design and web development, that leave a lasting impression on your customers.

- Architecture Design
- Environmental Graphic
- Innovative Consultancy
- Website Design

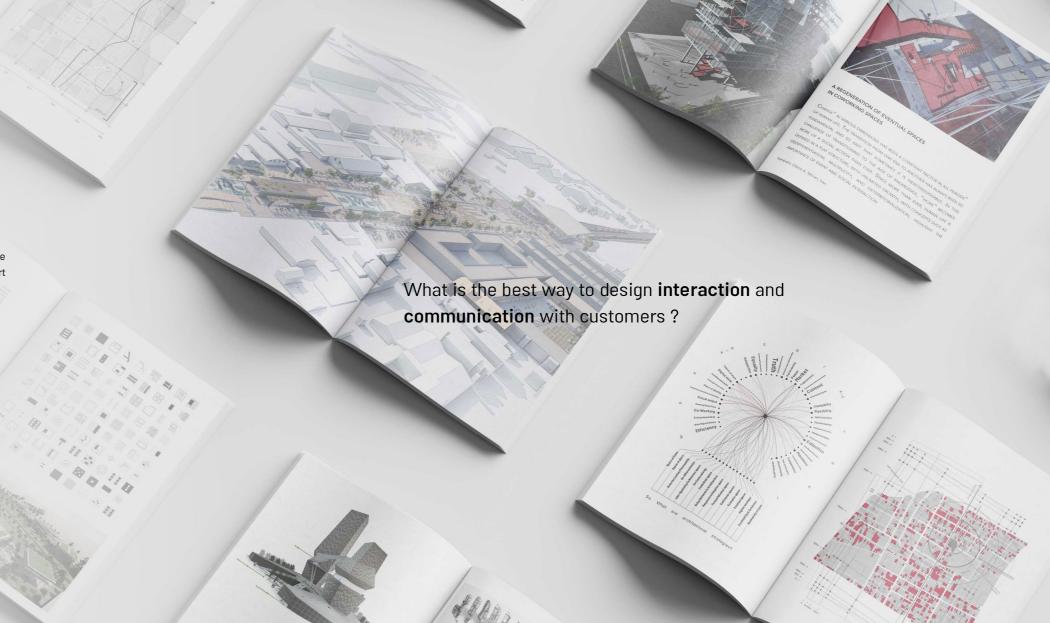
#### Graphic Design

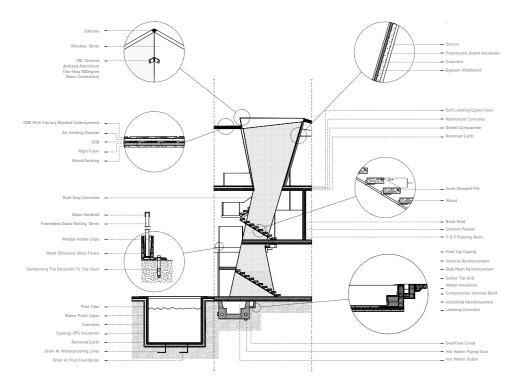
### Expression

We enable brands to effectively communicate their message with captivating and visually striking designs, setting them apart in a competitive market, and showing their unique identity.

- Visual Identity
- Creative Strategy
- Verbal Identity
- Conceptual Strategy
- Experience Improvement

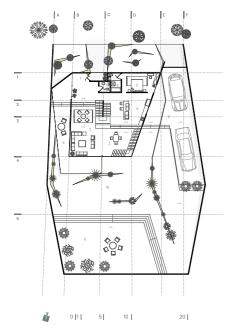
DESIGN





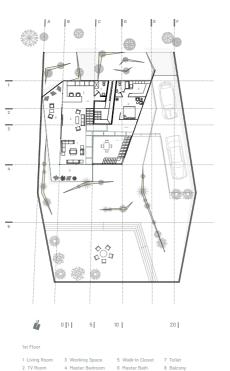
How can I use the updated **spatial program** and **innovative ideas** in building design?





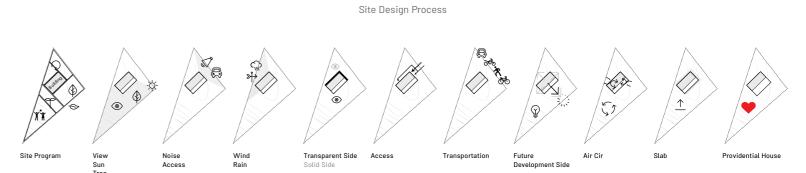


Entrance	4	Kitchen	7	Toilet	10	Yard
Living Room	5	Master Bedroom	8	Parking	11	Gathering Space
Dining Room	6	Master Bath	9	Private Yard		



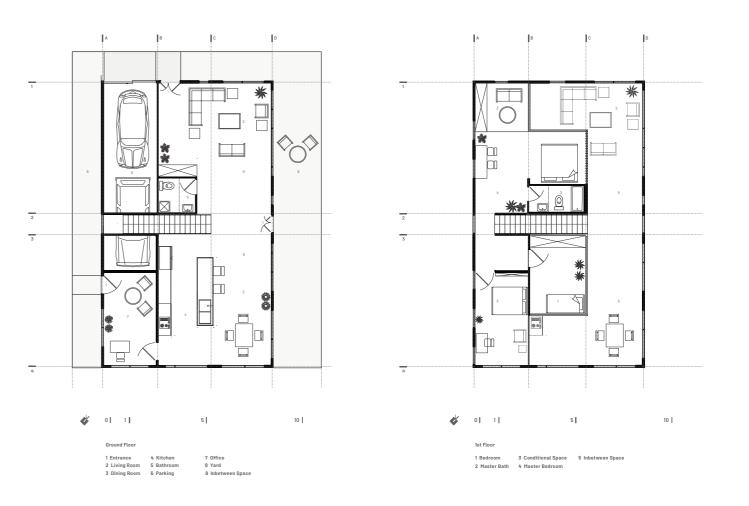






What factors in architectural designincrease the **value** of the building?

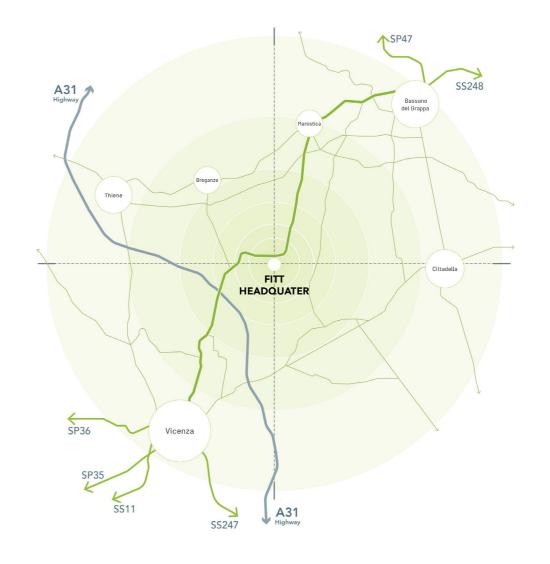






What is the best **scenario** for building | space development?





How does digital customer experience help the business | brand value grow?





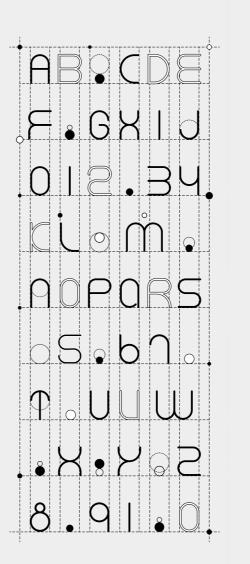




63 | DESIGN

What is the perfect **name** for a company | brand | building | product?

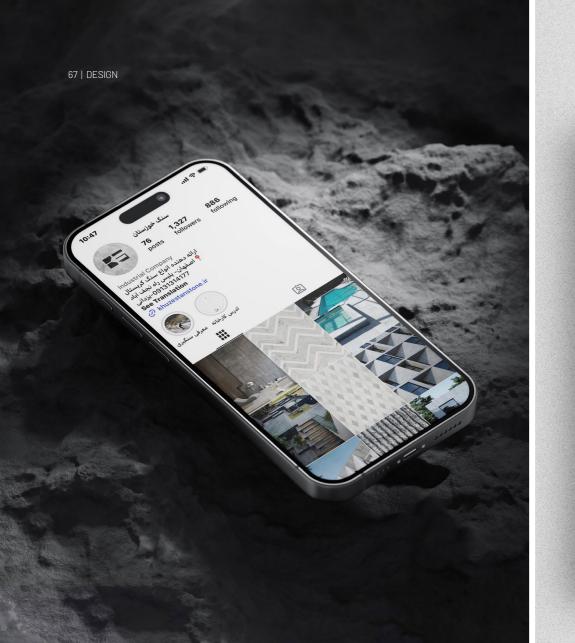
How are business and product accurately reflected by visual identity design?













شماره تامه: ۱۹۰۰-۱۸۰۰ تاریخ ۲۰۰۲/۲۰۰۰ ۲۰۰۰ پیدوست: ندارد

## مديريت محترم شركت عمران گستر آپادانا؛

باسلام ونهایت احترام:

كارخانه سنگ خوزستان

در سال ۱۳۱۰ به سبب کثیرت شرکا و اختلافات ما بینی آنها تممیم گرفته شد سالن جدیده در کسار سال قبلی تاسیس و شرکا به قصاداکشتری تقسیم شوند که به سنگیری خوزستان و ۱۲ نام گذاری شد رفته رفته با ناوجه به نیاز برازار، کارخانه از کثرت و تنوع تولید کاست و به تولید یک نوع سنگ پرداخت در حال حاضر سنگیری خوزستان او ۱۲ با مدیریتی و احد اقدام به تولید سنگ کرست تال لابید کیسر و بیش باشد.

لذا این کارخانه در زمینـــه هایی که در بالا ذکر شـــد. امادگی خود را جهت همکاری با آن شرکت محترم اعلام می دارد. امید است با همکاری های سودمند در آینده بتوانیم سبب بهبود در نیل به اهداف باشیم.

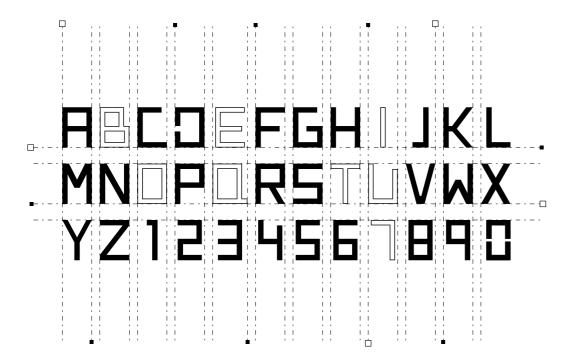
باآرزوى توفيق روز افزون

محسن بزدانی مدیرعامل کارخانه سنگ خوزستان

> قهان، ۱۹۱۳۱۳۱۶۱۷۷ برراه نجفانات، huzestanstone بروی پانکسیه، بانکسیه،



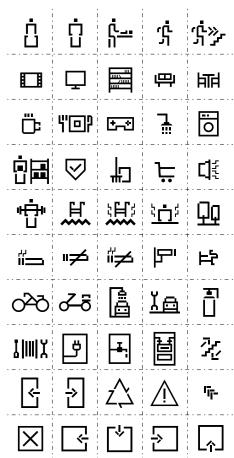




How can I create a **memorable** customer experience?









How to help the **growth** of business | product value by **visual identity design?** 





When is the real need for branding formed and evaluated?





How is the best expression of **brand** architecture obtained?



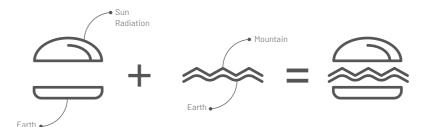
83 | DESIGN











**Bread** 

Meat, Chicken, Vegetables

Burger





85 | CONTACTS

mineteams.com | Info@mineteams.com | +98 990 22 11 412

Tehran. Iran | @Mineteams | Linkedin.com/mineteams | Instagram.com/mineteams



گروه رشد، تــوسـعــه کـسـبوکــار Growth Group, Business Development فروردین ۱۴۰۲ فروردین ۱۴۰۲

