Creation | Execution | Performance | Development L Expression | Experienceiu Growth Design Profile

EMBRACE CHANGES CREATE OPPORTUNITIES



Of Activities Growth

ctivities Growth Design

		MO
$\mathbb{O} \bigvee$	_	Clients Teams
≥ 0		

.0 Wth		04	
	13	GROWTH	
()		Business Creation	
		MINE	2019
		ICS Platform	2021
	<u>17</u>	Maanz	2021
	<u>21</u>	Abra	2022
		Khuzestan Stone	2025
	23	Kariz	2025
		Himo	2022
		Taqaron	2024
	27	Wiink	2023
		Business Execution	
	<u>29</u>	Khuzestan Stone	2021
		Baft Shahr	2023
	33	Business Performance	
		Taqaron	2022
		Business Development	
		Basilico	2020
		Khuzestan Stone	2021

Zagross	2022	
Diako	2022	

_		D	
\sum_{n}		0	
D N	43	DESIGN Experience Physical	
		Telecommunication Exhibition	2014
		Iran University of Science and	2015
		Technology	
		Zarivar Cafe Baar	2016
		Science and Technology Park	2016
		Cibo	2016
		Farahani Residential Apartment	2016
	47	House No.01	2017
		Indigenous Canadian House	2017
		Standard Laboratory	2017
		Zaferanie Mall	2017
		Mana Collection	2017
		Northern Garden Park	2017
		Yahyaee House	2018
		Plasco	2018
		Family House	2018

51	Providential House	
	Arak Innovation Factory	
	Karun Collection	
55	Basilico	
	Kumush Collection	
	Damavand Collection	
	Era Collection	
	Experience Digital	
	MINE	
	ICS Platform	
	Pragmatica	
<u>59</u>	Taqaron	

65	Khuzestan Stone	202
<u>69</u>	Boutique Apartment	202
73	Maanz	202
77	Kaaj	202
	Yas Beauty Clinic	202
<u>81</u>	Zagross	202
	Taqaron	202
	Wiink	202
	Expression Interaction	
	ICS Platform	202
	Taqaron	202



Expression | Identity

	Badii Leather	2017
	MINE	2019
3	Bnon	2019
	ICS Platform	2021

MINE, where design and growth come together to drive your business forward.

Our team of experts; specializes in providing comprehensive and innovative **solutions** to help your business thrive.

From architecture design and brand identity to channels design, From business ideation and modeling to business development support, we have the tools and expertise to take your business to the **next level.**

We believe that;

embracing changes and creating opportunities is the key to reach new **heights**.

Let us help you unlock your full potential and bring your vision to **life** together. Our firm helps bridge the gap between the **present** and the **possible**, what is and what can be.

ABOUT US



BROAD GEOGRAPHIC





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We believe **Design** should be effective, and unforgettable.

Let us help you create a thrilling experience and precise expression that connects you with your audience.

- Architecture Design
- Environmental Graphic
- Innovative Consultancy
- Website Design
- Graphic Design
- Visual Identity
- Creative Strategy

ACTIVITIES



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Growth can be a journey, but it doesn't have to be a daunting one.

We're here to help you navigate the path to success with customized **strategies** and expert guidance every step of the way.

- Business Modeling
- Risk Assessment
- Value Chain Strategy
- Management
- Operation
- Business Intelligence
- Investment Strategy

07 | HOW WE DO



%10

Public Sector

MINE's business model is based on being close to our **clients** and **experts**. We are ready to create value for the clients and partners in design and growth.

CLIENTS

09 | Who Our Clients Are

Kariz Investment Management | Baft-E-Shahr Consultant Engineering Company | Velenjak Boutique Apartment | Taqaron Consultant Engineering Company | Diako Group | Zagross Food Industry Group | Maanz Gold Studio | Tabriz Municipality | Arak Municipality Investmnet Organization | Arak Machine Sazi Corporation | FITT Headquarter | Khuzestan Stone Factory | CIBO Cafe & Restaurant | Science And Technology Park | Rhyterna Modular | Plat 0.8 | Markazi Standard Labratory | Graph Business Development Firm |

Clients And Companions

We are a team of inspired and diverse individuals, driven by inclusion and guided by **purpose.**

Our passion for purposeful, sustainable work fuels our commitment to shaping our **communities** and the **future**.

We pride ourselves on our collaborative **aproach**, thriving on challenges and unconventional thinking.

Our team is made up of a network of experts who channel our curiosity into creating innovative solutions to complex issues.

Pro-Team Member

MohamadMahdi SabetFard | Yeganeh Yektaeian















Business Creation

We collaborate closely with entrepreneurs to ideate and model businesses that are uniquely tailored to their vision, helping them to bring their ideas to realities.

- Business Modeling
- Business Planning
- Risk Assessment
- Stakeholders Mapping
- Value Chain Strategy

Business Performance

We measure and analyze data to identify areas for improvement, helping businesses to increase their performance, and maximize their profits.

- Data Analysis
- Business Intelligence
- Targeting
- Monitoring
- KPI | OKR

Business Execution

We provide end-to-end business plans and support for better execution, allowing businesses to efficiently and effectively execute their strategies, ultimately helping them achieve their goals.

- Management
- Operation
- Sales
- Marketing
- Planning

Business **Development**

We facilitate the growth and development of businesses) products or services by providing comprehensive strategic solutions, that covers the entire process from inception to exit strategy.

- Change Management
- Business Development
- Investment Strategy
- Exit Scenario Planning
- Analysis & Evaluation

7 DISTRICT

14 DISTRICT

10 DISTRICT

5 DISTRICT



		%6.1	4 DISTRICT	
		%6.1		%8
	2 DISTRICT		15 DISTRICT	
				%4.7
			3 DISTRICT	%4.1
%9.4		%9.3	OTHER	
	B DISTRICT	11 DISTRICT	Number of real estate transactions	
%15	%5.6	%5	According to the District of Tehran Dec 2022	%26.8



How should I design and implement a creative **marketing** and **sales** plan?







How to create a **scenario** for starting a business?

What are the real business **risks** and how are they **evaluated?**

How should | deal with **exit** and **end** of business scenarios?

How does **SEO** help increase targeted visitors and convert them into customers?





	Percentage	
	80% -	
	70%	
	60%	
	50%	
How to Target Audiences Through Digital Marketing?	40%	
	30% -	
Which Digital Marketing Campaign is Right for Every Business?	20% -	
	10%	
	0 -	



Digital Advertising Conversion Rate of Construction Development Company









Average CTR — Total Impressions —



How **business intelligence** helps to achieve profitability and effectiveness?



America

C

The field of activity of Iran's Instagram stores in 2022

%46 %32 %



Expected annual growth rate in the next 5 years

How can I make **processes**, **tasks** and **relationships** within the business effective?

How is **innovative targeting** achieved at each stage of business?







Data anal

Integrated design and co

Infrastructure develop

Fa

Specialized engineering solutions

Integrated project collaboration and delivery

lysis and artificial intelliger	nce Prefab and mod	Prefab and modular construction	
construction Workforce an	nd skill development	Digital transformation	
ustainable and green building design	Construction t	technology and innovation	
ment and management	Smart cities and urban p	olanning	
acilities and asset manageme	ent Renovation a	and retrofitting	

Advanced materials and techniques

How can I verify and manage the organization's **data and knowledge?**



The frequency of residential building construction permits in urban areas of the country



10-year average dollar price
 The average price of buying a house in Tehran - dollars
 The dollar price of housing in a 10-year period



House price

Comparison of housing and dollar price growth



How can I align team and processes with **business goals?**

PREARA MORARO



43 | DESIGN



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Experience

We create immersive digital and physical experiences from architecture and spatial design to online channels design and web development, that leave a lasting impression on your customers.

- Architecture Design
- Environmental Graphic
- Innovative Consultancy
- Website Design
- Graphic Design

DESIGN

Expression

We enable brands to effectively communicate their message with captivating and visually striking designs, setting them apart in a competitive market, and showing their unique identity.

- Visual Identity
- Creative Strategy
- Verbal Identity
- Conceptual Strategy
- Experience Improvement

What is the best way to design interaction and communication with customers ?

47 | DESIGN



How can I use the updated **spatial program** and **innovative ideas** in building design?



49 | DESIGN





 1 Living Room
 3 Working Space
 5 Walk-in Closet
 7 Toilet

 2 TV Room
 4 Master Bedroom
 6 Master Bath
 8 Balcony







What factors in architectural designincrease the **value** of the building?





³ Dining Room 6 Parking

9 Inbetween Space



What is the best **scenario** for building | space development?





59 | DESIGN

How does digital customer experience help the business | brand **value** grow?







63 | DESIGN

What is the perfect **name** for a company | brand | building | product?

How are business and product accurately reflected by **visual identity design?**








KE

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بيــوسته.....ندارد......

هديريت محترم شركت عمران گستر آيادانا:

باسلام ونهايت احترام؛

به استحضار میرساند کارخانه سنگ خوزستان در سال ۱۳۵۴ تاسیس و شـروع بـه کار نمـود.در ابتدا این کارخانه به صورت سنتی اداره می شـــد و بـا حجــم تولید کم و در عین حال تشوع سنگی زیباد)مانند ســـنگ سياه تجف آباد، لاشــتر، ازنا، اليگوەرز، نيريــــز، تراورتــن و... (گـه عمدتـــا بصـورت دريــوش توليـدمى شـد.

در سال ۱۳٦۰ مـه سـبب كثـرت شـركا و اختلاقـات مـا بيــن أنهـا تصميــم كر قتـه شـد سالن جديدى در کتــار سالن قبلی تاسیس و شرکا به تعــداد کمتری تقسیم شوند که به ســنگبری خوزستان ۲ و ۲ نام گذاری شد. رفته رفته با توجه به نیاز بازار، کارخانه از کثرت و تنوع تولید کاست و به تولید یک نوع سنتگ پرداخت.در حال حاضر سنتگیری خوزستان ۱ و ۲ با مدیریتی واحسد اقدام به تولید سـنگ گریســـتال لایبید) تیـــره و روشـن(بهـــورت تایـل و در تنـــوع تولیـدی ســاب، بوشـهمر ، چـرمی،تیشـه اسکرچو...می باشـد.

لا الین گارخانه در زمینسه هایی که در بالا ذکر شـــد. امادگی خود را چهت همگاری با آن شرکت محترم اعلام می دارد. امید است با همکاری های سودهند در آینده بتوانیم سبب بهبود در نیل به اهداف باشیم.

بالرزوى توفيق روز افزون

محسن يزداني مدیر عامل کار خانه سنگ خوز ستان

> (ALANTITIENTY www.hhasens CT Indeburg



69 | DESIGN



How can I create a **memorable** customer experience?

BOUTIOUE APARTMENT7







How to help the growth of business | product value by visual identity design?









When is the real need for branding **formed** and **evaluated?**

79 | DESIGN

How are the business and product accurately reflected through **visual identity design**?



81 | DESIGN

How is the best expression of **brand architecture** obtained?













Meat, Chicken, Vegetables





85 | CONTACTS



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